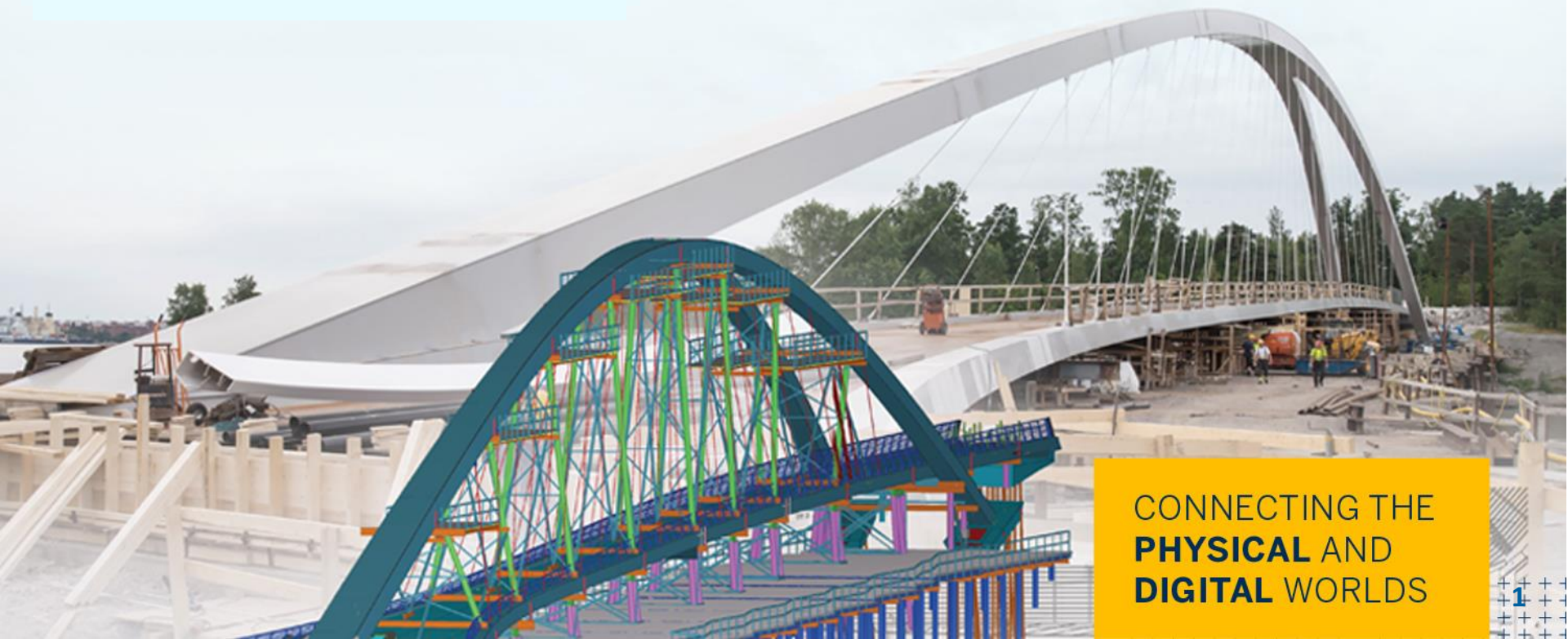


Preparing the Way for Digital Construction Transformation



Tab 14



CONNECTING THE
PHYSICAL AND
DIGITAL WORLDS

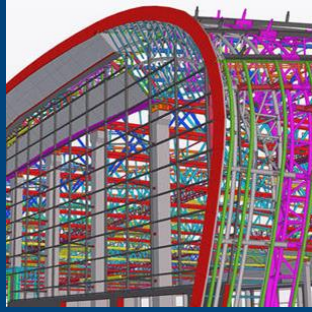


Serving 5 of the worlds largest industries

Transforming the way they work



Agriculture



Building
Construction



Civil Engineering
and Construction



Geospatial

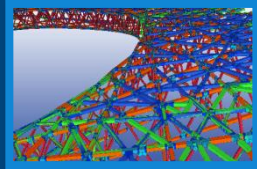


Transportation
and Logistics

Our integrated technologies and innovation solutions are helping customers increase productivity and profitability across multiple industries around the world.

Connecting the Physical and Digital Worlds

Construction

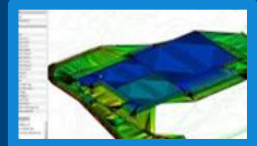


3D model at anchor bolt level detail drives pinpoint construction accuracy during fabrication and construction



Construction verification against the model

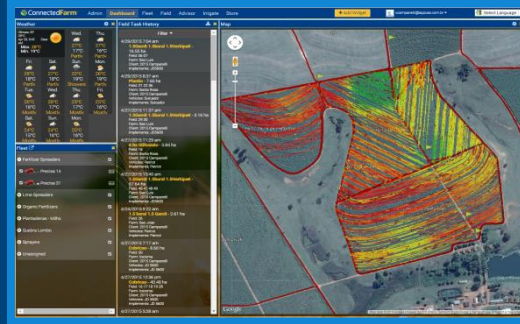
3D design model imported to the machine control and guidance equipment in the field



Progress monitoring enables schedule optimization



Agriculture



Real time field conditions update and inform optimal farm management plan



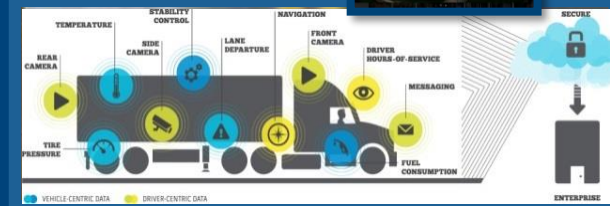
Farm/crop management plans flawlessly executed in the field

Transportation



Vehicle ID	Driver	Route	Status	ETA
TRUCK 001	John Doe	Route A	On Track	10:30 AM
TRUCK 002	Jane Smith	Route B	Delayed	11:00 AM
TRUCK 003	Mike Johnson	Route C	On Track	11:15 AM
TRUCK 004	Sarah Lee	Route D	On Track	11:30 AM
TRUCK 005	David Kim	Route E	On Track	11:45 AM

Real time road, vehicle, and driver conditions aligned, managed and optimized to meet customer needs

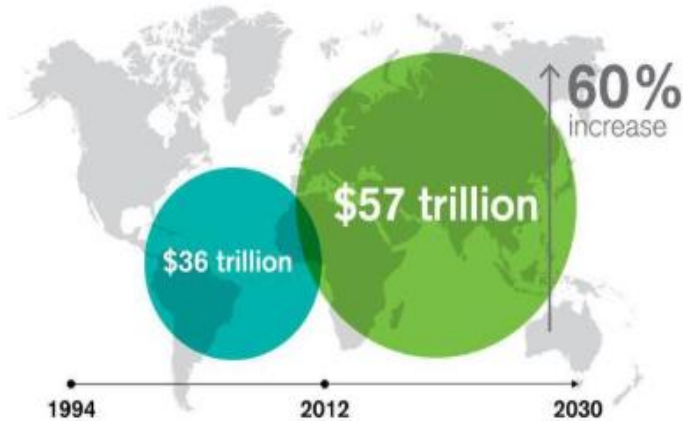


Challenges in Digital Construction Transformation

Urbanization & Population growth

Global Infrastructure Investment Needs

1994-2012 vs. 2012-2030

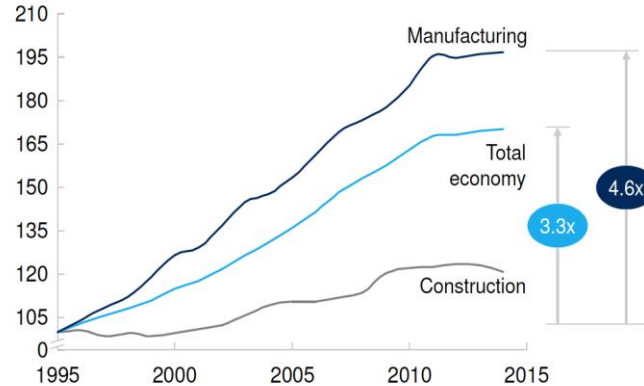


Productivity lags industry average

Global productivity growth trends

Real gross value¹ added per hour worked by persons engaged, indexed 1995 = 100

20 year growth differential



Construction productivity growth significantly lags manufacturing and total economy productivity

Skilled Labor Shortage



90% of companies face shortage

30% Less workers under 24yrs

Advancing Digital Construction Transformation

Adoption

Growth in AEC tech from 300 vendors in 2016, to 1,000 to 2017 to over 2,000 in 2018

Noninvasive & Wearable Technology on the Rise



240%

Increase in
Drone Adoption

80%

Capture Field
Data on Mobile
Devices

80%

Prefer Cloud to
On Premise

AEC Firms hiring data scientists, Chief Data Officers and Blockchain experts

Return on Investments

30%

Reduction in Errors
and Clashed with
Mixed Reality

Free up Capital by

5-15%

Allocating Money to
Value Add Projects

90%

Decrease In Time
Measuring and
Processing Site Data

10%

Compression in
Project Schedule

80%

Reduction in Rework

30%

Increase in
Prefab

50%

Increase in
Productivity of Field
Tasks

5%

Increase in Accuracy
of Estimates

30%

Reduction in
Operations and
Maintenance

Digital Construction accelerates Efficiency and Accountability

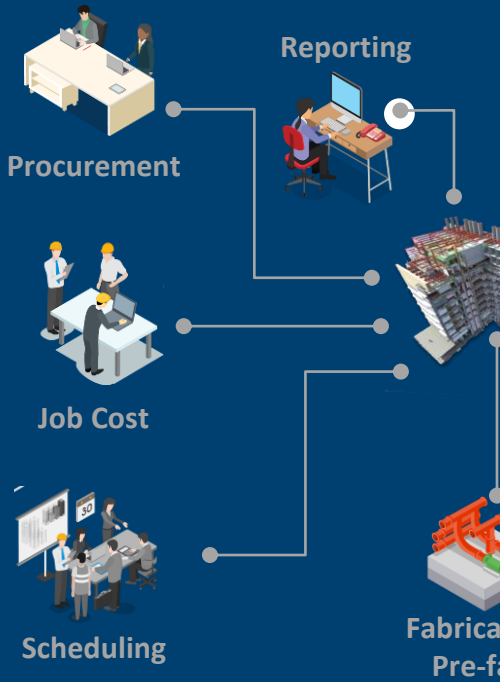
Between stakeholders

Owner ↔ architect engineer ↔
General contractors ↔ sub contractors



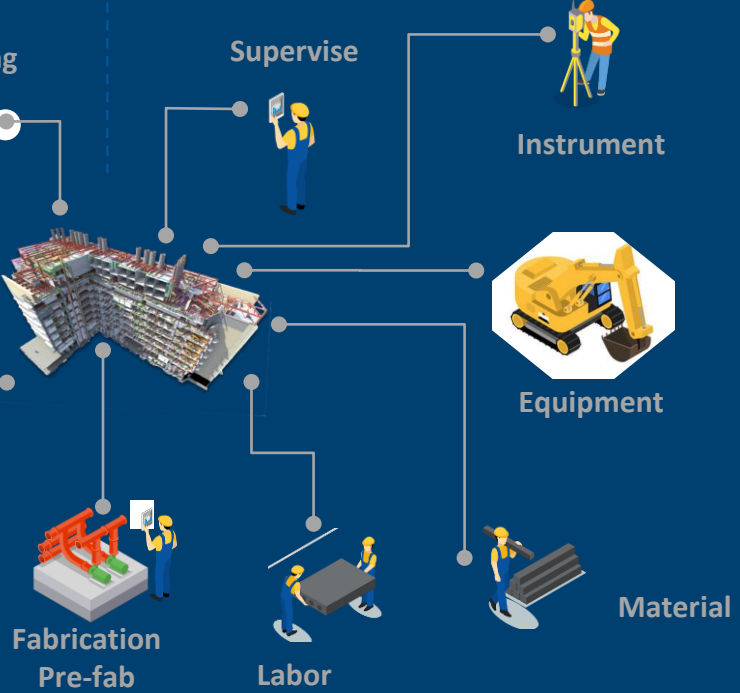
In the office

Business ↔ project/team ↔ field
Between departments
Building product manufacturer supply

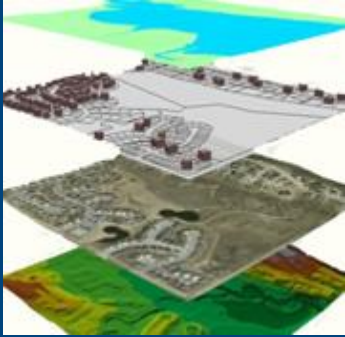


In the field

Scope ↔ actual ↔ handover
Labor ↔ equipment ↔ materials
Models/production vs. documents



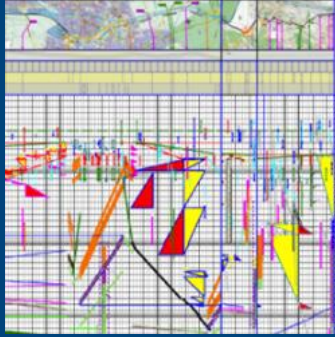
Geospatial data



BIM data



Project &
Timeline data



Machine &
equipment data



Financial &
Supply data



Visualize, optimize, connect, inform and automate construction process

The next transformation: Data Driven Construction

Data is king, powering other emerging technologies

Big Data, IoT & Cloud Computing



AI & Machine Learning



xR, Mixed Reality



Autonomous Machines



Connected Construction



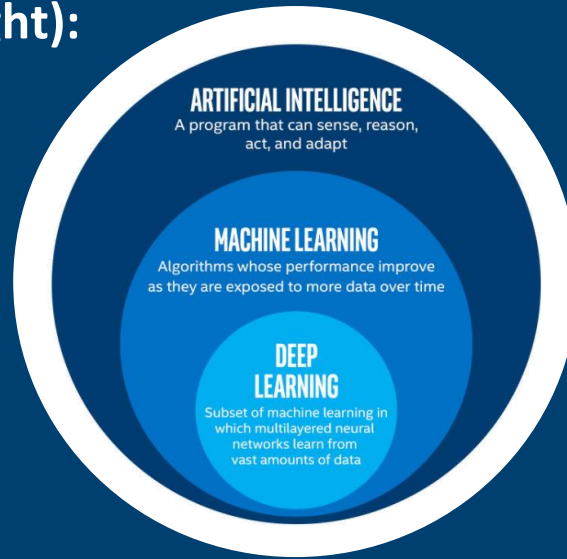
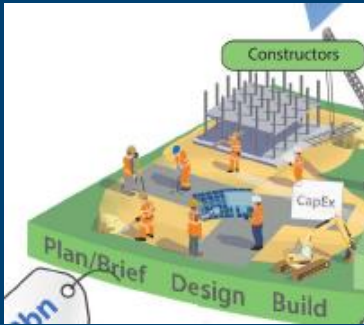
Drones & Vision



Data powers AI, providing intelligent decision making for construction productivity and automation

From reporting (hindsight):

- Progress
- Expenses
- Alerts



To informing (insight):

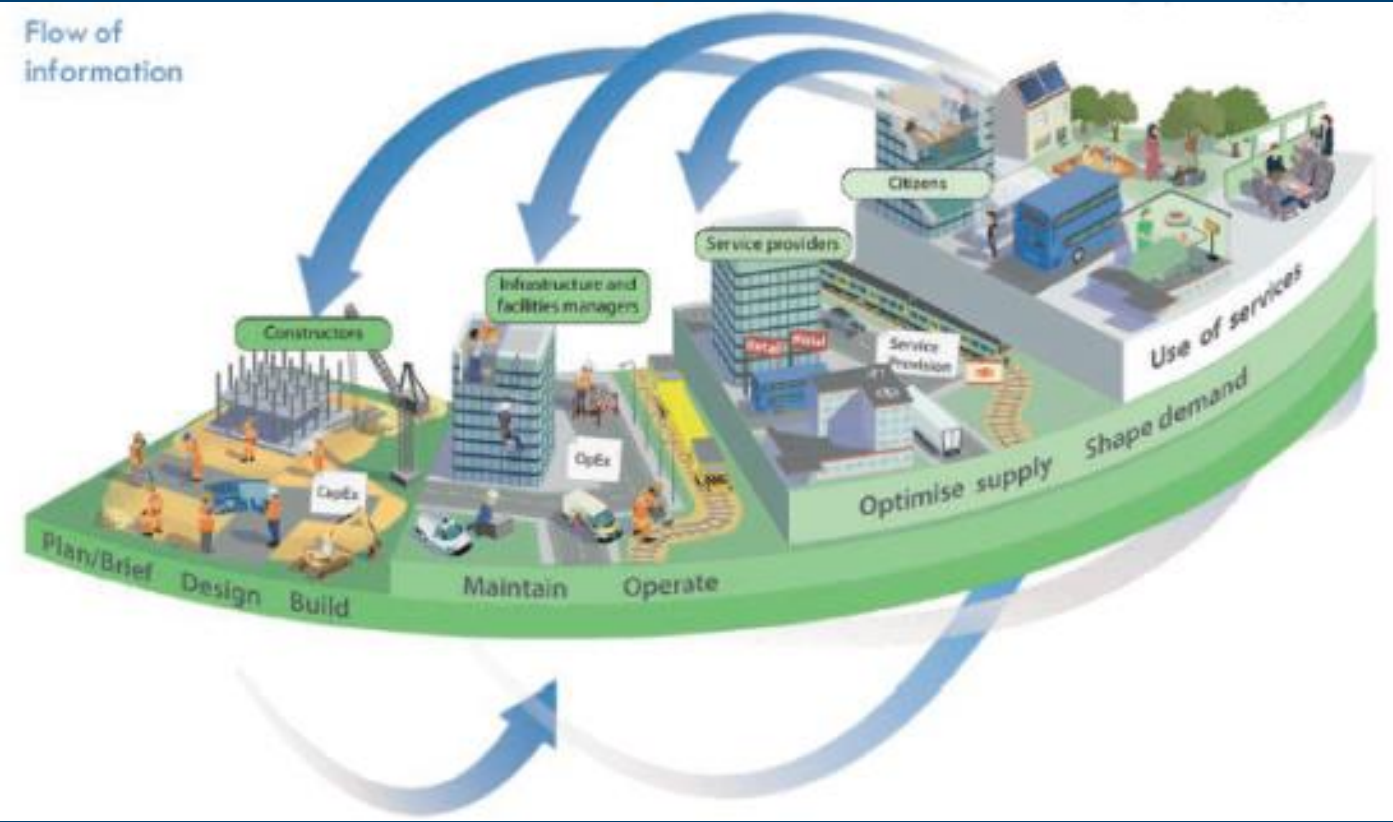
- How to finish faster
- How to finish cheaper

To automating:

- Estimates
- Schedules
- Work orders
- Machines

Industry Trend: Chief Data Officers and data scientists being hired by leading contractors

....it will extend beyond construction to optimize and automate design, maintenance and operation of our cities



How can governments accelerate adoption?

- Develop a Digital Construction Strategy to encourage the use of digital technologies both internally and, externally with contractors to increase collaboration and transparency and, reduce time, rework and change orders.
- Foster a culture of innovation and encourage and nurture institutional knowledge to use new technologies to be more effective in all phases of the project delivery life cycle from pre-design through maintenance operations.
- Leverage incentives or programs encouraging the use of digital construction technologies that improve the quality, costs and schedules of a project.
- Ensure transparency with your partners by leveraging digital technologies to access shared analytics and dashboards which provide daily insight into project errors, costs, schedules, materials, and labor.